

BUSINESS STUDIES
BUSINESS ADMINISTRATION
Real Estate Management Track
Associate in Applied Science

Academic Plan Code 5202017129
Academic Sub plan Code 520201706

| | | | | |
|--|--------|--------------|-------|----------|
| Contact Information: Allison McGullion | | | | |
| Allison.McGullion@kctcs.edu | | 270-534-3274 | | |
| Student Name | Course | Hours | Grade | Semester |
| | | Student ID# | | |
| General Education | | | | |
| COM 181 Basic Public Speaking OR | | 3 | | |
| COM 252 Introduction to Interpersonal Communication | | (3) | | |
| Any Economics Course | | 3 | | |
| ENG 101 Writing I | | 3 | | |
| MAT 105 Business Mathematics OR | | 3 | | |
| MAT 110 Applied Mathematics OR | | (3) | | |
| MAT 150 College Algebra OR | | (3) | | |
| Higher Quantitative Reasoning | | (3) | | |
| Heritage/Humanities | | 3 | | |
| Natural Sciences | | 3 | | |
| Subtotal | | 18 | | |
| Technical Core | | | | |
| CIT 105 Introduction to Computers OR | | 3 | | |
| OST 105 Introduction to Information Systems | | (3) | | |
| ENG 102 Writing II OR | | 3 | | |
| OST 235 Business Communications Technology | | (3) | | |
| CIT 130 Productivity Software OR | | 3 | | |
| OST 240 Software Integration | | (3) | | |
| BAS 160 Introduction to Business | | 3 | | |
| BAS 250 Business Employability Seminar | | 1 | | |
| BAS 267 Introduction to Business Law | | 3 | | |
| BAS 282 Principles of Marketing | | 3 | | |
| MKT 282 Principles of Marketing | | (3) | | |
| BAS 283 Principles of Management | | 3 | | |
| MGT 283 Principles of Management | | (3) | | |
| ACC 201 Financial Accounting OR | | 3 | | |
| ACT 101 Fundamentals of Accounting I AND | | (3) | | |
| ACT 102 Fundamentals of Accounting II | | (3) | | |
| ACC 202 Managerial Accounting | | 3 | | |
| Technical Core Subtotal | | 28-31 | | |
| Total | | 46-49 | | |
| Revised Date: 1/30/2017 | | | | |

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KCTCS is an equal opportunity employer and educational institution.

KENTUCKY COMMUNITY & TECHNICAL COLLEGE SYSTEM

| Course | Hours | Grade | Semester |
|--|--------------|-------|----------|
| Required: | | | |
| REA 100 Real Estate Principles I | 3 | | |
| REA 121 Appraising | 3 | | |
| REA 225 Real Estate Finance | 3 | | |
| REA 230 Real Estate Law | 3 | | |
| Technical Courses | | | |
| Choose 6 hours from the following Approved Technical Courses: | | | |
| REA 120 Real Estate Marketing | 3 | | |
| REA 122 Construction and Blueprints | 3 | | |
| REA 200 Real Estate Principles II | 3 | | |
| REA 201 Property Management | 3 | | |
| REA 202 Real Estate Investments I | 3 | | |
| REA 203 Commercial and Industrial Property | 3 | | |
| REA 204 Land Planning and Development | 3 | | |
| REA 205 Farm Brokerage | 3 | | |
| REA 212 Real Estate Investments II | 3 | | |
| REA 220 Real Estate Brokerage Management | 3 | | |
| COE 199 Cooperative Education: (Business Administration) OR | 1-4 | | |
| BAS 280 Business Internship | (1-4) | | |
| Subtotal | 18 | | |
| Total Credits | 64-67 | | |

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| First Semester | | |
|------------------------|---|--------------|
| Course No. | Course Title | Credit Hours |
| BAS 160 | Introduction to Business | 3 |
| COM 181 | Basic Public Speaking OR | 3 |
| COM 252 | Introduction to Interpersonal Communication | (3) |
| ENG 101 | Writing I | 3 |
| MAT 105 | Business Mathematics OR | 3 |
| MAT 110 | Applied Mathematics OR | (3) |
| MAT 150 | College Algebra OR | (3) |
| | Higher Quantitative Reasoning | (3) |
| REA 100 | Real Estate Principles I | 3 |
| Subtotal | | 15 |
| Second Semester | | |
| Course No. | Course Title | Credit Hours |
| BAS 283 | Principles of Management | 3 |
| CIT 105 | Introduction to Computers OR | 3 |
| OST 105 | Introduction to Information Systems | (3) |
| ENG 102 | Writing II OR | 3 |
| OST 235 | Business Communications Technology | (3) |
| REA 121 | Appraising | 3 |
| | Approved Technical Course | 3 |
| Subtotal | | 15 |

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| Third Semester | | |
|--|----------------------------------|--------------|
| Course No. | Course Title | Credit Hours |
| ACC 201 | Financial Accounting I OR | 3 |
| ACT 101 | Fundamentals of Accounting I AND | (3) |
| ACT 102 | Fundamentals of Accounting II | (3) |
| BAS 267 | Introduction to Business Law | 3 |
| CIT 130 | Productivity Software OR | 3 |
| OST 240 | Software Integration | (3) |
| REA 225 | Real Estate Finance | 3 |
| | Heritage/Humanities | 3 |
| Subtotal | | 15-18 |
| Fourth Semester | | |
| Course No. | Course Title | Credit Hours |
| ACC 202 | Managerial Accounting | 3 |
| BAS 282 | Principles of Marketing | 3 |
| | Any Economics Course | 3 |
| REA 230 | Real Estate Law | 3 |
| | Natural Sciences | 3 |
| BAS 250 | Business Employability Seminar | 1 |
| | Approved Technical Course | 3 |
| Subtotal | | 19 |
| Total Credits | | 64-67 |
| Program Coordinator Notes: | | |
| Chooses 6 hours from the Approved Technical Courses | | |
| Students may select other technical courses approved by the Business Administration Program Coordinator. | | |